

# An exact method for a problem of time slot pricing

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## 1 Problem statement

We consider a market where a population of customers is willing to purchase a service offered at different times  $y_1, y_2, \dots, y_n$  under limited capacities. Our task is to anticipate and to implement a pricing profile  $p = (p_1, \dots, p_n)$  that will optimally spread the expected hourly demand for the service. The time slot pricing problem is looked upon from the perspective of the service provider, in a competitive environment where profit maximization is a prime and vital concern for the company. Each customer has a preferred time  $x \in \mathbb{R}$  for receiving the service, and the population is fully characterized by an absolutely continuous measure  $\mu$ , with  $\mu(A)$  being the volume of customers planning service during time interval  $A$ . In our model every customer is expected to either choose a time slot  $j$  that minimizes their total incurred cost  $p_j + d(x - y_j)$ , where  $p_j$  is the price paid for the service and the strictly convex function  $d$  is an expression of the inconvenience of rescheduling from their preferred time; or to reject the service if no time slot looks satisfying. The service plan induced by a pricing profile  $(p_1, \dots, p_n) \in P^n$  is modeled by a collection  $\tau_1, \dots, \tau_n$  of measures on  $\mathbb{R}$ , where  $\tau_j(A)$  denotes the volume of the customers willing to be served during interval  $A$  and eventually getting the service at time  $y_j$ .

Our goal is to implement a pricing profile in  $P^n$  which maximizes the revenue of the service provider, defined as  $p_1\tau_1(\mathbb{R}) + \dots + p_n\tau_n(\mathbb{R})$ , subject to maximal demand  $\mu$  and to capacity limitations  $\nu_1, \dots, \nu_n$ , and under the assumption that all users seek to minimize their costs. This gives rise to a bilevel optimization problem which can be stated as the following mathematical program:

$$\begin{aligned} & \text{maximize} && \sum_{k=1}^n p_k \tau_k(\mathbb{R}) \\ & \text{subject to} && \sum_{k=1}^n \tau_k \leq \mu \\ & && \tau_k(\mathbb{R}) \leq \nu_k && \forall k \in [n] && \text{(Prob)} \\ & && \tau_k(A) > 0 \implies k \in \sigma_p(A) && \forall A \text{ measurable} \\ & && p_1, \dots, p_n \in P \\ & && \tau_1, \dots, \tau_n \text{ measures on } \mathbb{R}, \end{aligned}$$

where  $\sigma_p(A) = \{\sigma_p(s) : s \in A\}$  denotes the image of set  $A$  under  $\sigma_p$ , and the set-valued function

$$\sigma_p(s) = \{k \in [n] : d(s - t_k) + p_k \leq \min(0, d(s - t_{k'}) + p_{k'}) \forall k' \in [n]\}$$

embodies the lower-level problem faced by any user with preferred time  $s$ , as  $\sigma_p(s)$  reports the time slots (if any) available for selection by the user under price profile  $p$ .

## 2 Contribution

Our contributions are mainly algorithmic. The decision variables of (Prob) share characteristics with the solutions of semi-discrete optimal transport problems. With these analogies in mind, we develop an exact method of solution based on dynamic programming. Our approach rests on encoding each candidate price profile  $p$  for (Prob) as a chain graph of length  $n$  with nodes  $\{\Phi_k \equiv (i_k, j_k, p_k, q_k)\}_{k=1}^n$ , in which  $i_k$  and  $j_k$  denote the last active (i.e., chosen by at least one user for service) time slot up to slot  $k$  and the first active time slot after  $k$ , respectively, and  $p_k$  and  $q_k$  are the price values assigned to these two time slots. Under the computational assumption that oracles are given for the value of  $d$  at any point and for the value of  $\mu$  on any interval, the proposed algorithm produces a revenue-maximizing price profile in a number of operations polynomial in the size of  $P$  and the number of available time slots. In the case when the price set  $P$  is finite, we prove the following theorem.

**Theorem 1.** *When  $P$  is finite, problem (Prob) can be solved in time  $O(n^4|P|^3)$ .*

Our result extends to the case when  $P = \mathbb{R}$  and  $\mu$  has bounded support, through discretization of the price set. The main message then is that we can efficiently find solutions within arbitrary optimality gaps. Under strongly convex  $d$ , pointwise convergence of these bounds towards the optimum typically occurs at rate  $O(\delta)$  linear in the discretization step  $\delta$ , slowing down to  $O(\sqrt{\delta})$  in some irregular cases where  $\epsilon$ -optimality of the revenue can still be guaranteed within polynomial time.

**Theorem 2.** *Assume that  $d$  is strongly convex and that  $\mu$  has bounded support where its density is lower bounded above zero. We can then compute in time  $O(\frac{1}{\delta^3}n^4)$  lower and upper bounds  $\text{LB}_\delta$  and  $\text{UB}_\delta$  on the optimal value of (Prob), such that  $\text{UB}_\delta - \text{LB}_\delta = O(\delta^{1/2})$ .*

Among straightforward extensions of the proposed approach, we find the inclusion of additional operating costs, and users with differentiated or random service times. Numerical experiments are under way for a problem of time slot pricing at electric vehicle charging stations.

## References

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